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COVER PAGE AND DECLARATION

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Student's Full Name:	Basheer Mohammed Yousef Mohammed Hasan
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E-SIGNATURE:

DATE:

07-jan-2024

EIU Paris City Campus

Address: 59 Rue Lamarck, 75018 Paris, France | Tel: +33 144 857 317 | Mobile/WhatsApp: +33607591197 | Email: paris@eiu.ac

EIU Corporate Strategy & Operations Headquarter

Address: 12th Fl. Amarin Tower, 496-502 Ploenchit Rd., Bangkok 10330, Thailand | Tel: +66(2)256923 & +66(2)2569908 | Mobile/WhatsApp: +33607591197 | Email: info@eiu.ac

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Introduction

This analysis critically reviews the HR policies of Care & Science Medical Company (CSM), focusing on employment contracts, leave policies, working hours, compensation, and exit procedures. The goal is to evaluate the strengths and weaknesses of these policies against industry standards, determining their effectiveness in creating a productive, compliant, and employee-friendly workplace. It provides insights into CSM's HR areas of excellence and potential improvement opportunities, offering a comprehensive look at how the company manages various aspects of employee relations, from contractual terms to benefits and exit strategies.

Critique:

1. **Contract Terms & Probation:** CSM's contract terms align with industry norms, fostering stability. However, the automatic renewal clause may lead to complacency and lacks proactive engagement from employees.
2. **Leave Policies:** The company's comprehensive leave policies, including maternity and paternity leaves, demonstrate support for employees' personal needs. However, the stringent conditions on maternity leave payments based on tenure could be seen as less accommodating.
3. **Performance Management:** The lack of a defined performance appraisal system could result in inconsistent evaluations of employees, potentially impacting their development and growth within the company.

Strengths:

1. **Comprehensive Leave Policies:** CSM's diverse leave options, including maternity, paternity, and bereavement leave, showcase their commitment to addressing various employee needs.
2. **Legal Compliance:** Adherence to Saudi Labor Law in aspects like working hours and public holidays reflects a strong legal framework and cultural respect.

Weaknesses:

1. **Lack of Performance Management System:** The absence of a detailed performance appraisal framework could lead to inconsistent employee evaluations and missed growth opportunities.

2. **Limited Flexibility in Benefits:** While the benefits are robust, they lack adaptability to cater to diverse employee needs, which is crucial in a dynamic work environment.

Overall, CSM's HR policies demonstrate a strong legal and procedural foundation. However, there's room for improvement in areas like employee engagement, performance management, and flexibility in benefits to further enhance employee satisfaction and retention.

Propose new HR policies and include the following in your proposal:

enhance employee engagement and satisfaction, and ultimately contribute to the overall success and sustainability of the organization.

Definitions

Company means Care & Science Medical Company or CSM.

Employee means employee of the Company

The Saudi Labor Law means the law implemented by Royal Decree No. M/46 dated 05/06/1436H.

Recruiting and Hiring Policies

1. Policy Overview

- Purpose: To outline a structured and fair approach to recruiting and hiring that aligns with the company's values and goals.
- Scope: Applicable to all recruitment and hiring activities within the organization.

2. Policy Statement

- Commitment to Fairness: The company is committed to a fair and transparent recruitment process, ensuring equal opportunity for all candidates.

3. Internal Recruiting

- Promotion from Within: Prioritize internal candidates for open positions, encouraging career growth and development within the company.

- Internal Job Posting: All open positions will be posted internally for a set period before external recruitment begins.

4. External Recruiting

- Job Advertising: Open positions will be advertised on relevant job boards, social media, and professional networks.
- Use of Recruiters: When necessary, professional recruiting agencies may be engaged, especially for specialized roles.

5. Application Process

- Application Submission: Candidates can apply through the company website or designated recruitment platforms.
- Information Requirement: Applicants must submit a resume, cover letter, and any other relevant documentation.

6. Screening and Shortlisting

- Initial Review: HR will conduct an initial review of applications to shortlist candidates based on job-related criteria.
- Diversity Consideration: Ensure a diverse pool of candidates is considered for each role.

7. Interviewing

- Interview Panel: Interviews will be conducted by a panel comprising HR and relevant department representatives.
- Structured Interviews: Use a combination of behavioral and technical questions to assess candidates.

8. Selection and Offer

- Selection Criteria: Candidates will be selected based on their qualifications, interview performance, and fit with company culture.

- Job Offer: Successful candidates will receive a formal job offer, including salary, benefits, and start date.

9. Onboarding

- Orientation Program: New hires will undergo a comprehensive orientation program to acclimate them to the company.
- Probation Period: A standard probation period applies to assess the new hire's fit within the company.

10. Record-Keeping

- Documentation: All recruitment activities and decisions will be documented for transparency and compliance.



This policy aims to ensure a consistent, fair, and efficient approach to recruiting and hiring, contributing to the development of a skilled and diverse workforce.

Talent Management Process

1. Talent Identification

- **Assessment:** Utilize performance data and manager recommendations to identify high-potential employees and those with critical skills.
- **Criteria:** Focus on potential for growth, leadership qualities, and alignment with company values.

2. Development Planning

- **Individual Development Plans (IDPs):** Create tailored development plans for each identified talent, focusing on career advancement and skill enhancement.
- **Mentorship and Coaching:** Pair talents with experienced mentors or coaches for guidance and development.

3. Performance Management

- **Continuous Evaluation:** Regularly assess the performance of talents using clear, measurable objectives and KPIs.
- **Feedback Mechanism:** Implement a structured process for providing constructive feedback and career guidance.

4. Leadership Development

- **Leadership Programs:** Offer specialized training programs designed to develop future leaders of the organization.
- **Project Leadership Opportunities:** Provide opportunities for high-potential employees to lead important projects or initiatives.

5. Succession Planning

- **Critical Role Identification:** Identify key roles within the organization and plan for succession to ensure business continuity.
- **Readiness Assessment:** Regularly assess the readiness of potential successors for stepping into critical roles.

6. Retention Strategies

- **Competitive Compensation and Benefits:** Offer competitive packages tailored to the needs and contributions of top talents.
- **Career Pathways:** Clearly outline potential career paths within the organization to motivate and retain top talent.

7. Regular Review and Adjustment

- **Adaptability:** Continuously review and adapt the talent management process to align with changing business needs and workforce dynamics.

Job Analysis and Description Guidelines:

1. **Purpose Clarification:** Define the purpose of the job analysis, focusing on understanding the role's responsibilities and requirements.
2. **Data Collection:** Gather information through methods like interviews, questionnaires, and observation of current employees in similar roles.
3. **Job Functions Identification:** Break down the job into key functions and tasks, detailing what is performed and how.
4. **Skill and Competency Assessment:** Identify the necessary skills, knowledge, and competencies required for the job.
5. **Job Description Writing:** Based on the analysis, write a job description that includes job title, duties, responsibilities, required qualifications, and reporting relationships.
6. **Validation and Review:** Have the job analysis and description reviewed and validated by relevant stakeholders, such as supervisors or HR professionals.
7. **Regular Updates:** Ensure that job descriptions are regularly reviewed and updated to reflect any changes in roles or organizational needs.

Job Advertisement Guidelines:

1. **Target Audience Identification:** Define the ideal candidate profile and determine the most effective platforms for reaching them.
2. **Clear Job Title:** Use a concise, accurate job title for easy identification and searchability.
3. **Comprehensive Job Description:** Include detailed responsibilities, qualifications, skills, and competencies required for the role.
4. **Company Overview:** Present a succinct introduction to the company, emphasizing its mission, culture, and unique aspects.
5. **Compensation and Benefits:** Clearly state the salary range and outline the benefits and perks offered.
6. **Application Guidelines:** Specify the application process, including how to apply, submission deadlines, and necessary documents.

Interview Policy:

1. **Objective Definition:** Clearly outline the interview process's goals, emphasizing the assessment of skills, experience, and cultural fit.
2. **Diverse Interview Panel:** Assemble a panel comprising HR and departmental representatives to bring varied perspectives.
3. **Standardized Questioning:** Implement a consistent set of questions to ensure fairness and unbiased evaluation of candidates.
4. **Behavioral and Competency Assessment:** Include questions targeting behavioral traits and role-specific competencies.
5. **Interviewer Training:** Equip interviewers with training on effective techniques and awareness of unconscious biases.
6. **Legal and Ethical Compliance:** Adhere strictly to employment laws, ensuring questions are non-discriminatory and respectful of diversity.

This policy aims to create a structured, fair, and effective interview process that aids in selecting the best candidates while providing a positive experience for all participants.

Equal Opportunity Policy:

1. **Clear Commitment Statement:** Emphasize the organization's dedication to providing equal opportunities in every aspect of employment.
2. **Non-Discrimination Assurance:** Explicitly state the company's stance against discrimination in any form, covering all legally protected characteristics.
3. **Fair Recruitment and Selection:** Base employment decisions solely on qualifications, skills, and relevance to the role, ensuring impartiality.
4. **Inclusive Workplace Culture:** Cultivate a work environment that values diversity and actively prevents harassment and discrimination.
5. **Disability Accommodation:** Commit to providing reasonable accommodations for employees and candidates with disabilities.
6. **Equal Training and Development Opportunities:** Offer all employees equitable access to training and professional growth opportunities.

Disciplinary and Termination Policies:

1. Policy Overview

- **Purpose:** To establish a fair and transparent process for handling disciplinary issues and terminations.
- **Scope:** Applicable to all employees of the organization.

2. Disciplinary Policy

- **Principles:** The policy is based on fairness, clarity, and consistency.
- **Stages of Discipline:**
 - **Verbal Warning:** Informal discussion for minor offenses.
 - **Written Warning:** Formal notice for repeated or serious offenses.

- **Final Written Warning:** Issued for continued misconduct or severe incidents.
- **Suspension:** Temporary removal from work in severe cases pending investigation.
- **Termination:** As a last resort for continued or extremely serious misconduct.

3. Termination Policy

- **Voluntary Termination:** Resignation procedures and notice period requirements.
- **Involuntary Termination:**
 - **Performance-Based:** Process for terminations due to poor performance, including prior performance reviews and warnings.
 - **Conduct-Based:** For terminations related to misconduct, detailing investigation procedures and evidence requirements.
 - **Redundancy:** Guidelines for layoffs or job eliminations, ensuring compliance with labor laws and fair selection criteria.
 - **Exit Interviews:** Conducted to gather feedback and understand the reasons behind the termination.

4. Appeals Process

- Procedure for employees to appeal disciplinary actions or termination decisions.

5. Documentation

- Requirement for all disciplinary and termination processes to be documented accurately and stored confidentially.

6. Legal Compliance

- Ensuring all actions are in compliance with relevant employment laws and regulations.

7. Training and Awareness

- Regular training for managers on implementing these policies effectively and lawfully.

8. Policy Review and Update

- Regular review of the policy to ensure its effectiveness and legal compliance.

Employee Retention Strategies:

1. Onboarding and Orientation

Implement a comprehensive onboarding program that welcomes new hires, introduces them to the company culture, and provides necessary training and resources.

- Develop a structured onboarding schedule.
- Introduce new hires to team members and key stakeholders.
- Provide comprehensive training on company systems and procedures.
- Make the first day memorable and ensure new hires feel welcomed and informed.

2. Mentorship Programs

Establish mentorship programs to foster connections between employees, aiding in personal and professional development.

- Pair new employees with experienced mentors.
- Set clear objectives for the mentorship relationship.
- Schedule regular check-ins and feedback sessions.
- Encourage open communication and goal-setting to foster professional growth.

3. Employee Compensation

Regularly review and adjust compensation packages to ensure they are competitive and fair. Include salary benchmarks and performance-related incentives.

- Conduct market research to benchmark salaries.
- Regularly review and adjust salaries.
- Include performance bonuses or incentives.
- Ensure transparency in compensation structures and communicate changes clearly.

4. Perks

Offer perks that add value to employees' lives, such as free snacks, gym memberships, or transportation allowances.

- Identify perks that align with employee interests and needs.
- Implement and regularly update the perks program.
- Communicate available perks to all employees.
- Offer a variety of perks that enhance both work and personal life.

5. Wellness Offerings

Provide wellness programs that focus on physical, mental, and emotional health, including gym discounts, counseling services, and health screenings.

- Introduce wellness programs focusing on physical, mental, and emotional health.
- Provide access to health resources and counseling services.
- Encourage regular wellness activities.
- Prioritize holistic wellness and encourage employees to take advantage of these offerings.

6. Flexible Working Arrangements

Adopt flexible working policies allowing for remote work, flexible hours, or compressed workweeks to accommodate different lifestyles and needs.

- Develop a policy for flexible working arrangements.
- Train managers to handle remote teams effectively.
- Monitor the impact on productivity and employee satisfaction.
- Maintain communication and collaboration standards in flexible arrangements.

7. Acknowledging Milestones

Celebrate both large and small milestones, such as work anniversaries, project completions, or personal achievements, to make employees feel valued and recognized.

- Set up a system to track important employee milestones.
- Celebrate these milestones in team meetings or company communications.
- Offer tangible rewards or acknowledgments.
- Personalize recognitions to make employees feel genuinely valued.

8. Competitive Salary and Benefits

Stay informed about the current market trends in salary and benefits to ensure your offerings are competitive.

- Regularly review salary and benefits against market standards.
- Adjust offerings to remain competitive.
- Communicate any changes to employees effectively.
- Balance financial and non-financial benefits to cater to diverse employee needs.

9. Building a Positive Workplace Culture

Cultivate a positive workplace culture that encourages collaboration, respect, and diversity.

- Encourage open communication and feedback.
- Foster a culture of respect, diversity, and inclusion.
- Organize team-building activities.
- Lead by example to cultivate a supportive and collaborative environment.

10. Strengthening Manager-Employee Relationships

Train managers in leadership and communication skills to build strong, trust-based relationships with their teams.

- Train managers in effective communication and leadership.

- Encourage regular one-on-one meetings between managers and their team members.
- Evaluate manager performance based on team feedback.
- Emphasize the importance of empathy and active listening in building strong relationships.

11. Encouraging Feedback and Continuous Improvement

Encourage and act on feedback from employees regarding their work environment, job satisfaction, and career aspirations.

- Implement regular employee surveys and suggestion boxes.
- Actively address feedback and make necessary changes.
- Foster a culture where feedback is valued and acted upon.
- Create a safe space for employees to voice their opinions and suggestions.

12. Professional Development Opportunities

Offer continuous learning opportunities, including training, workshops, and seminars, to encourage career growth.

- Offer access to training programs and workshops.
- Support career advancement paths within the organization.
- Provide resources for continuous learning and upskilling.
- Align professional development opportunities with individual career goals.

Customer service policy

Purpose: To establish standards and procedures for delivering high-quality customer service that reflects the company's values and commitment to customer satisfaction.

Policy Statement

Commitment to Excellence: A declaration of the organization's dedication to providing exceptional customer service.

Customer Service Standards

1. **Professionalism and Courtesy:** Employees must always interact with customers professionally and courteously.
2. **Responsiveness:** Commit to prompt responses to customer inquiries and issues.
3. **Accuracy and Clarity:** Ensure information provided to customers is accurate and clear.
4. **Consistency:** Maintain a consistent level of service across all customer touchpoints.

Procedures

1. **Inquiry and Complaint Handling:**
 - Steps for effectively handling customer inquiries and complaints.
 - Timelines for response and resolution.
2. **Feedback Collection and Analysis:**
 - Mechanisms for collecting customer feedback.
 - Process for analyzing feedback and implementing improvements.
3. **Empowering Employees:**
 - Give employees the authority to understand and resolve customer problems.
 - Guidelines on identifying the cause of issues, proposing solutions, and solving problems.

Training and Development

Conduct comprehensive training for employees on the new customer service policy, focusing on product knowledge, communication skills, problem-solving, and discretion in handling customer issues.

Performance Measurement

Implement KPIs to measure customer service effectiveness, such as customer satisfaction scores, response times, and resolution rates.

Continuous Improvement

Regular review and update of customer service policies and practices based on performance metrics and customer feedback.

Accountability

Roles and responsibilities of staff in providing customer service, with a clear chain of command for escalations.

Communication of Policy

Ensure all employees are aware of and understand the customer service policy.

Exception Handling

Guidelines for handling exceptional situations or customer requests that fall outside standard procedures.

interoffice communication technology Policy:

1. Assess Communication Needs

- Initial Assessment: Conduct an analysis to understand the current communication gaps and needs within the office.
- Employee Feedback: Gather input from employees about their communication challenges and preferences.

2. Select Appropriate Technology Tools

- Collaboration Platforms: Implement tools like Slack, Microsoft Teams, or Asana for real-time messaging and project collaboration.
- Video Conferencing: Use Zoom, Microsoft Teams, or Google Meet for virtual meetings, especially for remote teams.
- Document Sharing and Management: Adopt cloud-based solutions like Google Drive, Dropbox, or SharePoint for easy document access and collaboration.
- Internal Social Networks: Consider platforms like Yammer or Workplace from Facebook to build community and enhance informal communication.

3. Integration with Existing Systems

Ensure the selected tools integrate seamlessly with current systems (like email, CRM, ERP) to avoid silos and fragmented communication.

4. Develop Usage Guidelines

- **Clear Policies:** Establish clear guidelines on how and when to use each communication tool.
- **Best Practices:** Share best practices for effective communication, such as when to use email vs. instant messaging.

5. Training and Support

- **Training Sessions:** Conduct comprehensive training for all employees on how to use new communication tools.
- **Ongoing Support:** Provide ongoing technical support and refresher training as needed.

6. Encourage Adoption and Usage

- **Lead by Example:** Have leaders and managers actively use these tools to set a precedent.
- **Internal Promotion:** Regularly promote the benefits and successes of using these communication tools.

7. Monitor and Evaluate

- **Feedback Mechanism:** Continuously gather feedback from employees on the effectiveness of the communication tools.
- **Adjustments:** Be prepared to make adjustments or add new tools as communication needs evolve.

8. Security and Compliance

Ensure all communication tools comply with data privacy and security regulations.

Employee Performance Appraisal

1. Define Objectives

Purpose Clarification: Determine what the organization aims to achieve with the performance appraisal – employee development, performance improvement, compensation adjustments, etc.

2. Develop Performance Criteria

- Job-Specific Metrics: Establish clear, measurable criteria based on each job's specific requirements.
- Behavioral Competencies: Include assessments of behavioral competencies such as teamwork, leadership, and problem-solving.

3. Choose the Right Appraisal Method

- 360-Degree Feedback: Gather feedback from supervisors, peers, subordinates, and even customers where relevant.
- Self-Assessment: Encourage employees to conduct self-assessments as part of the process.
- Goal-Based Evaluations: Assess performance against predefined goals and objectives.

4. Create a Standardized Appraisal Form

- Consistency: Develop a standardized form that aligns with the performance criteria and appraisal method.
- Clarity: Ensure the form is clear and straightforward to fill out.

5. Appraisal Process Timeline

- Regular Appraisals: Schedule performance appraisals at regular intervals (e.g., annually, semi-annually).
- Continuous Feedback: Encourage managers to provide ongoing feedback outside of formal appraisals.

6. Training for Appraisers

Train managers and supervisors on how to conduct effective appraisals, including giving constructive feedback and avoiding biases.

7. Communicating the Process

- Transparency: Clearly communicate the appraisal process, criteria, and timelines to all employees.
- Feedback Channels: Provide channels for employees to ask questions or express concerns about the appraisal process.

8. Conducting the Appraisal

- Preparation: Ensure both the appraiser and the employee prepare adequately for the appraisal meeting.
- Structured Discussion: Conduct the appraisal in a structured manner, focusing on performance, development, and goals.

9. Post-Appraisal Follow-Up

- Development Plans: Develop action plans based on appraisal outcomes, focusing on areas for improvement and career development opportunities.
- Documentation: Record key points, agreed-upon goals, and future plans for reference.

10. Review and Revise

Continuous Improvement: Regularly review and revise the appraisal process based on feedback and changing organizational needs.

Employee Information Form	
• Name:	_____
• Position:	_____
• Department:	_____
• Review Period:	_____

- Supervisor: _____

Performance Criteria

4. Job Knowledge and Skills

- Demonstrates understanding of job responsibilities and procedures.
- Rating: _____ (e.g., 1-5 scale)
- Comments: _____

5. Quality of Work

- Accuracy, thoroughness, and effectiveness of work.
- Rating: _____
- Comments: _____

6. Productivity

- Efficiency and timeliness in completing tasks.
- Rating: _____
- Comments: _____

7. Communication Skills

- Effectiveness in verbal and written communication.
- Rating: _____
- Comments: _____

8. Teamwork and Collaboration

- Ability to work cooperatively with others.
- Rating: _____
- Comments: _____

9. Problem-Solving and Creativity

- Ability to identify problems and develop creative solutions.
- Rating: _____
- Comments: _____

10. Leadership and Initiative

- (If applicable) Leadership skills and ability to take initiative.
- Rating: _____
- Comments: _____

11. Adherence to Company Policies

- Compliance with company policies and procedures.
- Rating: _____
- Comments: _____

12. Professional Development

- Efforts towards personal and professional growth.
- Rating: _____
- Comments: _____

13. Overall Performance

- General assessment of the employee's total performance.
- Rating: _____
- Comments: _____

Employee Self-Assessment

Employee's comments on their own performance:

Goals for Next Review Period

List goals and objectives for the employee to achieve before the next review:

Supervisor's Summary Comments

Employee's Comments

Signatures

- Employee: _____ Date: _____
- Supervisor: _____ Date: _____

Health, Safety, Security, and Welfare Guide for the Company

Preventing Accidents

1. Risk Assessments: Regularly conduct risk assessments to identify and mitigate potential hazards in the workplace.
2. Safety Training: Provide comprehensive safety training for all employees, emphasizing the importance of following safety protocols.
3. Emergency Procedures: Develop and communicate clear emergency procedures to all staff, including evacuation plans and first-aid measures.

Creating Safety Consciousness

1. **Posters and Notices:** Display safety posters and notices throughout the workplace to remind employees of safety practices and emergency contacts.
2. **Regular Discussions:** Hold frequent safety discussions and meetings to keep safety at the forefront of everyone's minds.
3. **Safety Committees:** Establish safety committees that include employee representatives to oversee and promote safety initiatives.

Fire Prevention and Fighting

1. **Fire Alarms and Firefighting Equipment:** Install and maintain fire alarms and firefighting equipment, such as extinguishers and hoses.
2. **Regular Fire Drills:** Conduct regular fire drills to ensure employees are familiar with evacuation procedures.
3. **Fire Doors and Emergency Exits:** Clearly mark and keep fire doors and emergency exits unobstructed at all times.

Medical Facilities

1. **On-site Medical Center:** Provide an on-site medical center or first-aid room for immediate medical attention.
2. **Regular Medical Checks:** Offer regular health screenings and medical check-ups for employees.
3. **Pre-engagement Exams:** Conduct pre-engagement medical exams to ensure new hires are fit for their roles.

Safety and Security Officers

1. **Dedicated Personnel:** Appoint trained safety and security officers to monitor compliance and respond to emergencies.
2. **Prevention of Theft and Pilfering:** Implement security measures to prevent theft and pilfering, including surveillance systems.

Job Listings with Starting Salary Information:

1. Secretary

Job Title: Executive Secretary

Location: Riyadh, Saudi Arabia

Starting Salary: \$35,000 - \$40,000 per year.

Job Description:

- Provide administrative support to senior management.
- Manage schedules, arrange meetings, and handle travel arrangements.
- Prepare and edit correspondence, reports, and presentations.
- Maintain filing systems and handle confidential information with discretion.

Qualifications:

- Proven experience as a secretary or administrative assistant.
- Strong organizational and time management skills.
- Excellent verbal and written communication abilities.

2. Marketer

Job Title: Digital Marketing Specialist

Location: Riyadh, Saudi Arabia

Starting Salary: \$45,000 - \$50,000 per year.

Job Description:

- Develop and implement digital marketing campaigns.
- Manage the company's social media profiles and presence.
- Analyze market trends and adjust strategies accordingly.
- Collaborate with other teams to create innovative marketing materials.

Qualifications:

- Bachelor's degree in Marketing, Business, or a related field.
- Creative thinking with excellent communication and interpersonal skills.
- Knowledge of current digital marketing trends and best practices.

3. Operations Manager

Job Title: Operations Manager

Location: Riyadh, Saudi Arabia

Starting Salary: SR60,000 -SR70,000 annually, based on experience

Job Description:

- Oversee daily operations of the company.
- Develop and implement operational policies and procedures.
- Manage and supervise staff, conducting performance reviews.
- Collaborate with management to strategize long-term operational plans.

Qualifications:

- Proven experience in operations management or related role.
- Strong leadership and decision-making skills.
- Excellent organizational and multitasking abilities.
- Bachelor's degree in Operations Management, Business Administration, or similar.

Conclusion

In summary, our comprehensive exploration of HR policies and strategies emphasizes enhancing organizational efficiency and employee well-being. Key focuses include employee retention, effective use of technology for communication, and the revision of performance appraisals. The establishment of a Health, Safety, Security, and Welfare guide prioritizes a safe working environment. Additionally, customer service policies and detailed job listings for key roles align with the goal of attracting and retaining top talent. Implementing these policies will streamline HR processes, foster a positive work culture, and drive organizational success by aligning HR practices with modern workforce needs.

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